# R G B. RGB International Bhd. (6083(1) 

(Incorporated in Malaysia)

Interim Unaudited Financial Statements<br>30 September 2011

## RGB <br> RGB International Bhd. (603831-K)

## CONTENTS

PAGE
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME ..... 1
CONSOLIDATED STATEMENT OF FINANCIAL POSITION ..... 2
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY ..... 3
CONSOLIDATED STATEMENT OF CASH FLOWS ..... $4-5$
EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING ..... $6-10$STANDARD 134EXPLANATORY NOTES PURSUANT TO APPENDIX 9B (RULE$11-20$
9.22(2)) OF THE LISTING REQUIREMENTS OF BURSA MALAYSIASECURITIES BERHAD ("BURSA SECURITIES")

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED 30 SEPTEMBER 2011

|  | Note | $\begin{aligned} & 3 \text { MONT] } \\ & 30 \text { SEPT } \\ & 2011 \\ & \text { RM'000 } \end{aligned}$ | ENDED <br> 30 SEPT <br> 2010 <br> RM'000 | $\begin{gathered} 9 \text { MONTH } \\ 30 \text { SEPT } \\ 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & \text { ENDED } \\ & \text { 30 SEPT } \\ & 2010 \\ & \text { RM'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 10 | 28,531 | 37,475 | 87,072 | 95,734 |
| Cost of sales |  | $(23,313)$ | $(33,568)$ | $(70,179)$ | $(95,099)$ |
| - Depreciation |  | $(11,997)$ | $(16,158)$ | $(34,840)$ | $(52,849)$ |
| - Others |  | $(11,316)$ | $(17,410)$ | $(35,339)$ | $(42,250)$ |
| Gross profit |  | 5,218 | 3,907 | 16,893 | 635 |
| Other income |  | 273 | 47 | 578 | 1,770 |
| Administrative expenses |  | $(6,931)$ | $(10,489)$ | $(22,230)$ | $(33,584)$ |
| - Depreciation |  | (765) | (893) | $(2,270)$ | $(2,586)$ |
| - Others |  | $(6,166)$ | $(9,596)$ | $(19,960)$ | $(30,998)$ |
| Selling and marketing expenses |  | (324) | (555) | (912) | $(1,371)$ |
| Other (expenses)/ gain, net |  | (846) | 1,908 | (293) | 1,483 |
| Operating loss |  | $(2,610)$ | $(5,182)$ | $(5,964)$ | $(31,067)$ |
| Finance costs |  | $(2,499)$ | $(2,187)$ | $(7,325)$ | $(7,520)$ |
| Share of profit/ (loss) of jointly controlled entities |  | 1 | 18 | (6) | 11 |
| Share of (loss)/ profit of associates |  | (201) | (75) | (205) | 243 |
| Loss before tax |  | $(5,309)$ | $(7,426)$ | $(13,500)$ | $(38,333)$ |
| Income tax expense | 21 | (7) | (37) | (18) | (62) |
| Loss for the period |  | $(5,316)$ | $(7,463)$ | $(13,518)$ | $(38,395)$ |
| Other comprehensive income |  |  |  |  |  |
| - Foreign currency translation, representing other comprehensive income for the period |  | 8,794 | $(11,450)$ | 5,146 | $(19,850)$ |
| Total comprehensive income |  | 3,478 | $(18,913)$ | $(8,372)$ | $(58,245)$ |
| Loss attributable to: |  |  |  |  |  |
| Owners of the parent |  | $(4,957)$ | $(3,341)$ | $(12,348)$ | $(31,715)$ |
| Non-controlling interests |  | (359) | $(4,122)$ | $(1,170)$ | $(6,680)$ |
|  |  | $(5,316)$ | $(7,463)$ | $(13,518)$ | $(38,395)$ |
| Total comprehensive income attributable to: |  |  |  |  |  |
| Owners of the parent |  | 3,382 | $(15,205)$ | $(7,418)$ | $(52,264)$ |
| Non-controlling interests |  | 96 | $(3,708)$ | (954) | $(5,981)$ |
|  |  | 3,478 | $(18,913)$ | $(8,372)$ | $(58,245)$ |

Loss per share attributable to owners of the Parent:

Basic, for loss for the period (sen)
Diluted, for loss for the period (sen)

29

29

| (0.43) | (0.29) | (1.07) | (2.77) |
| :---: | :---: | :---: | :---: |
| (0.43) | N/A | (1.07) | N/A |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2011

| AS AT |  |  |
| :--- | ---: | ---: |
|  | Note | AS AT |
|  |  |  |
|  |  | $\mathbf{3 0 ~ S E P T ~ 2 0 1 1 ~}$ |

## RGB <br> RGB International Bhd.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 30 SEPTEMBER 2010 AND 30 SEPTEMBER 2011

## At 1 January 2010 <br> Effect of adopting FRS 139

At 1 January 2010 (As restated)
Total comprehensive income for the period

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Share Capital

RM'000 \& \begin{tabular}{l}
Share Premium <br>
RM'000

 \& 

Foreign Exchange Translation Reserve <br>
RM'000

 \& 

Share Option Reserve <br>
RM'000

 \& 

Retained <br>
Earnings/ (Accumulated Losses) RM'000
\end{tabular} \& Total

RM'000 \& Noncontrolling Interests RM'000 \& Total
Equity <br>
\hline 104,151 \& 8,838 \& $(6,326)$ \& - \& 33,536 \& 140,199 \& 2,273 \& 142,472 <br>
\hline - \& - \& (24) \& - \& $(3,049)$ \& $(3,073)$ \& - \& $(3,073)$ <br>
\hline 104,151 \& 8,838 \& $(6,350)$ \& - \& 30,487 \& 137,126 \& 2,273 \& 139,399 <br>
\hline
\end{tabular}

Transaction with owners
Issue of ordinary shares pursuant to Share
Placement
Waiver of advances by the non-controlling interests in subsidiaries

| 10,954 | 5,534 | - | - | - | 16,488 | - | 16,488 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | - | - | - | - | 2,982 | 2,982 | - | 2,982 |
|  | - | - | - | - | - | 11,983 | 11,983 |  |
| $\mathbf{1 1 5 , 1 0 5}$ | $\mathbf{1 4 , 3 7 2}$ | $\mathbf{( 2 6 , 8 9 9})$ | - | $\mathbf{1 , 7 5 4}$ | $\mathbf{1 0 4 , 3 3 2}$ | $\mathbf{8 , 2 7 5}$ | $\mathbf{1 1 2 , 6 0 7}$ |  |

At 1 January 2011
115,105
14,372
$(26,235)$
82
$(17,478)$
85,846
7,033
92,879
Total comprehensive income for the period
4,930
$(12,348)$
$(7,418)$
(954)
$(8,372)$
Transaction with owners
Issue of ordinary shares pursuant to ESOS 14

14
14
Share option granted under ESOS
Subscription of share application monies by the noncontrolling interests in subsidiaries
At 30 September 2011

|  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 1 5 , 1 1 9}$ | $\mathbf{1 4 , 3 7 2}$ | $(\mathbf{2 1 , 3 0 5})$ | $\mathbf{1 8 6}$ | $\mathbf{( 2 9 , 8 2 6})$ | $\mathbf{7 8 , 5 4 6}$ | $\mathbf{7 , 3 4 1}$ | $\mathbf{8 5 , 8 8 7}$ |

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 SEPTEMBER 2011

## CASH FLOWS FROM OPERATING ACTIVITIES

| Loss before tax | $(13,500)$ | $(38,333)$ |
| :---: | :---: | :---: |
| Adjustments for: |  |  |
| Amortisation of development costs | - | 420 |
| Bad debts written off | 5,165 | - |
| Deposits written off | - | (32) |
| Depreciation | 37,110 | 55,435 |
| Impairment of property, plant and equipment written back | (588) | (908) |
| Impairment of lease receivables | 23 | 236 |
| Gain on disposal of equipment | (363) | (156) |
| Gain on disposal and deconsolidation of subsidiaries | (86) |  |
| Property, plant and equipment written off | 492 | 432 |
| Impairment of trade receivables | 385 | 414 |
| Impairment of amount due from associates | 30 | 252 |
| Receivables written back | (2) | 234 |
| Impairment of trade receivables written back | $(6,421)$ | (112) |
| Impairment of other receivables written back | (191) | (530) |
| Net reversal of inventories written down | (42) | 341 |
| Share options granted under ESOS | 104 |  |
| Share of loss/ (profit) of jointly controlled entities | 6 | (11) |
| Share of loss/ (profit) of associates | 205 | (243) |
| Interest expense | 7,212 | 7,017 |
| Interest income | (45) | (512) |
| Operating profit before working capital changes | 29,494 | 23,944 |
| Net changes in receivables, amount due from associates, jointly controlled entities and inventories | 39,209 | 38,908 |
| Net changes in payables, amount due to jointly controlled entities, associate companies and other shareholders | $(30,048)$ | $(62,329)$ |
| Interest paid | $(1,060)$ | $(1,761)$ |
| Taxes paid | (80) | (98) |
| Net cash flow generated from/(used in) operating activities | 37,515 | $(1,336)$ |


| 9 MONTHS ENDED |  |
| ---: | ---: |
| 30 SEPT | 30 SEPT |
| 2011 | 2010 |
| RM'000 | RM'000 |

## R GB RGB International Bhd

## CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE PERIOD ENDED 30 SEPTEMBER 2011

|  | 9 MONTHS ENDED |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEPT } \\ 2011 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 30 \text { SEPT } \\ 2010 \\ \text { RM' }^{\prime} 000 \end{array}$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Purchase of property, plant and equipment | $(8,310)$ | $(14,272)$ |
| Proceeds from disposal of property, plant and equipment | 6,323 | 2,421 |
| Expenditure on development costs | (184) | (173) |
| Partial consideration from disposal of a subsidiary | 1,545 | - |
| Interest received | 45 | 512 |
| Net cash flow used in investing activities | (581) | $(11,512)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Net repayment of bankers' acceptance and onshore foreign currency loan |  |  |
| Net repayment of term loan and commercial papers | $(24,269)$ | $(19,104)$ |
| Proceeds from issuance of ordinary shares | 14 | 16,488 |
| Proceeds from subcription of ordinary shares by minority interests | 1,262 | 11,983 |
| Net cash flow (used in)/generated from financing activities | $(24,188)$ | 7,921 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 12,746 | $(4,927)$ |
| EFFECTS OF FOREIGN EXCHANGE RATE CHANGES | 2,031 | 5,186 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE |  |  |
| FINANCIAL PERIOD | 14,895 | 21,131 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD | 29,672 | 21,390 |
| * Cash and cash equivalents at end of the financial period comprise the following: |  |  |
| Cash and bank balances | 29,473 | 19,016 |
| Deposits with licensed banks | 5,775 | 5,314 |
| Less: Bank Overdrafts | $(5,576)$ | $(2,940)$ |
|  | 29,672 | 21,390 |

# RGB 

## PART A - EXPLANATORY NOTES PERSUANT TO FINANCIAL REPORTING STANDARD (FRS) NO. 134

## 1. Basis of Preparation

The interim financial statements are unaudited and have been prepared under the historical cost convention and in accordance with the requirements of FRS 134 "Interim Financial Reporting" and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2010. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2010.

## 2. Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year except for the changes arising from the adoption of revised Financial Reporting Standards (FRSs), IC Interpretations and Amendments that are effective for financial period beginning on or after 1 March 2010, 1 July 2010 and 1 January 2011 as follows:

Effective for financial periods beginning on or after 1 March 2010
Amendments to FRS 132 Financial Instruments: Presentation

## Effective for financial periods beginning on or after 1 July 2010

FRS 1
FRS 3
FRS 127
Amendments to FRS 2
Amendments to FRS 5
Amendments to FRS 138
Amendments to IC
Interpretation 9
IC Interpretation 12
IC Interpretation 16
IC Interpretation 17

First-time Adoption of Financial Reporting Standards
Business Combinations
Consolidated and Separate Financial Statements
Share-based Payment
Non-current Assets Held for Sale and Discontinued Operations Intangible Assets
Reassessment of Embedded Derivatives

Service Concession Arrangements
Hedges of a Net Investment in a Foreign Operation Distributions of Non-cash Assets to Owners

Effective for financial periods beginning on or after 1 January 2011
Amendment to FRS 1 Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
Additional Exemptions for First-time Adopters
Group Cash-settled Share-based Payment Transactions
Improving Disclosures about Financial Instruments
Improvements to FRSs (2010)
Determining Whether an Arrangement contains a Lease
Transfers of Assets from Customers

## 2. Changes in Accounting Policies (Continued)

Except for the changes in accounting policies arising from the adoption of the revised FRS 3 and the Amendments to FRS 127, as well as the new disclosures required under the Amendments to FRS 7, the directors expect that the adoption of the other standards and interpretations above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policies on adoption of the revised FRS 3 and the Amendments to FRS 127 are described below.

Revised FRS 3 Business Combinations and Amendments to FRS 127 Consolidated and Separate Financial Statements

The revised standards are effective for annual periods beginning on or after 1 July 2010. The revised FRS 3 introduces a number of changes in the accounting for business combinations occurring after 1 July 2010. These changes will impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs, and future reported results. The Amendments to FRS 127 require that a change in the ownership interest of a subsidiary (without loss of control) is accounted for as an equity transaction. Therefore, such transactions will no longer give rise to goodwill, nor will they give rise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. Other consequential amendments have been made to FRS 107 Statements of Cash Flows, FRS 112 Income Taxes, FRS 121 The Effects of Changes in Foreign Exchange Rates, FRS 128 Investments in Associates and FRS 131 Interests in Joint Ventures. The changes from revised FRS 3 and Amendments to FRS 127 will affect future acquisitions or loss of control and transactions with minority interests. The standards may be early adopted. However, the Group does not intend to early adopt.

## 3. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the financial statements for the year ended 31 December 2010 was not qualified.

## 4. Significant Event

During the quarter under review, there were no events that have not been reflected in the financial statements.

## 5. Comments about Seasonal or Cyclical Factors

The overall business of the Group was not affected by any significant seasonal factors except for the sales of machines which are subject to seasonal fluctuation.
6. Unusual Items due to their Nature, Size or Incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows during the interim period.

## RGB <br> RGB International Bhd. (603831-K)

## 7. Changes in Estimates

There were no changes in the nature and amount of estimates reported that will have a material effect in the current quarter.
8. Changes in Debts and Equity Securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities except for the following:

- Share Capital

| Number of |  |
| :---: | ---: |
| Ordinary Shares ('000) of RM0.10 each |  |
| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| $1,151,050$ | $1,041,510$ |
|  |  |
| 139 | 109,540 |
| - | $1,151,050$ |

9. Dividend

No dividend was paid for the financial period ended 30 September 2011.

## RGB <br> RGB International Bhd. (603831-k)

## 10. Segmental Information

Segment information is presented in respect of the Group's business segments:

|  | 3 MONTHS ENDED |  | 9 MONTHS ENDED |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 30 SEPT | 30 SEPT | 30 SEPT | 30 SEPT |  |
|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | 2011 | 2010 |  |
|  | RM'000 | RM'000 | RM'000 | RM' 000 |  |
| Revenue |  |  |  |  |  |
| Sales and Marketing | 12,138 | 15,482 | 32,508 | 29,321 |  |
| Technical Support and Management | 15,377 | 17,917 | 45,309 | 53,575 |  |
| Leisure and Entertainment (1) | 776 | 3,695 | 6,312 | 10,342 |  |
| Others (2) | 240 | 381 | 2,943 | 2,496 |  |
| Total |  | 28,531 | 37,475 | 87,072 | 95,734 |
|  |  |  |  |  |  |

## EBITDA*

| Sales and Marketing | 253 | 697 | 3,672 | $(297)$ |
| :--- | ---: | ---: | ---: | :---: |
| Technical Support and Management | 11,393 | 12,435 | 30,920 | 35,935 |
| Leisure and Entertainment (1) | $(39)$ | $(1,291)$ | $(645)$ | $(11,502)$ |
| Others (2) | $(205)$ | $(442)$ | 290 | 812 |
| Unallocated | $(1,516)$ | 508 | $(4,004)$ | $(742)$ |
| Total | $\underline{9,886}$ | 11,907 | 30,233 | 24,206 |

## Segment Results

| Sales and Marketing | 199 | 617 | 3,508 | (550) |
| :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | (719) | $(3,871)$ | $(3,741)$ | $(16,807)$ |
| Leisure and Entertainment | (408) | $(1,692)$ | $(1,675)$ | $(12,617)$ |
| Others | (171) | (718) | (52) | (404) |
|  | $(1,099)$ | $(5,664)$ | $(1,960)$ | $(30,378)$ |
| Unallocated (Expenses)/ Income | $(1,511)$ | 482 | $(4,004)$ | (689) |
| - Foreign exchange (loss)/ gain | (331) | 1,862 | (448) | 853 |
| - Interest income | 34 | 32 | 29 | 502 |
| - Sundry Income | 186 | 4 | 434 | 1,187 |
| - Legal and professional fee | (628) | (165) | $(1,506)$ | (331) |
| - Other expenses | (772) | $(1,251)$ | $(2,513)$ | $(2,900)$ |
| Operating loss | $(2,610)$ | $(5,182)$ | $(5,964)$ | $(31,067)$ |

## Note

(1) "Leisure and Entertainment" consist of revenue from Chateau De Bavet Club Co Ltd. ("Chateau")
(2) "Others" consist of revenue from manufacturing activities, research \& development activities and inter-segment transaction.

[^0]
## RGB RGB International Bhd. (603831-k)

## 11. Valuation of Property, Plant and Equipment

The Group did not revalue any of its property, plant and equipment during the current quarter under review.
12. Subsequent Events

There were no material events subsequent to the end of the current quarter except for:-
(a) On the petition by Mekong Recreation Club Ltd. ("MRC"), the Phnom Penh Municipal Court ordered the closing down and deregistration of MRC from the Commercial Registrar of the Ministry of Commerce on 7 November 2011.

## 13. Changes in the Composition of the Group during the quarter

(a) Club 88 Co., Ltd. ("C88") was disposed for a nominal consideration of USD1.
(b) Macrocept Sdn. Bhd. increased its equity interest in Chateau from $60 \%$ to $70.74 \%$ via subscription of right issue amounting to USD12,730,503.
14. Changes in Contingent Liabilities and Contingent Assets

There were no material changes in contingent liabilities and assets since the previous quarter.

## 15. Capital Commitments

The amount of capital commitments approved but not provided for in the interim financial statements is as follows:

| AS AT |  |
| ---: | ---: |
|  | 30 SEPT 2011 |
| RM’000 |  |
| Gaming machines and equipment | 22,000 |

## 16. Significant Related Party Transactions

There was no significant related party transaction during the current quarter.

## R GB. RGB International Bhd. (60383-k)

## B. EXPLANATORY NOTES PURSUANT TO PARAGRAPH 9.22 OF THE LISTING REQUIREMENTS OF BURSA SECURITIES

## 17. Performance Review

|  | 3 MONTHS ENDED |  |  | 9 MONTHS ENDED |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEPT } \\ 2011 \end{array}$ | $\begin{array}{r} 30 \text { SEPT } \\ 2010 \end{array}$ | \% | $\begin{array}{r} 30 \text { SEPT } \\ 2011 \end{array}$ | $\begin{array}{r} 30 \text { SEPT } \\ 2010 \end{array}$ | \% |
|  | RM'000 | RM'000 | +/(-) | RM'000 | RM'000 | +/(-) |
| Revenue |  |  |  |  |  |  |
| Sales and Marketing | 12,138 | 15,482 | -22\% | 32,508 | 29,321 | +11\% |
| Technical Support and Management | 15,377 | 17,917 | -14\% | 45,309 | 53,575 | -15\% |
| Leisure and Entertainment (1) | 776 | 3,695 | -79\% | 6,312 | 10,342 | -39\% |
| Others (2) | 240 | 381 | -37\% | 2,943 | 2,496 | +18\% |
| Total | 28,531 | 37,475 | -24\% | 87,072 | 95,734 | -9\% |

## EBITDA*

| Sales and Marketing | 253 | 697 | $-64 \%$ | 3,672 | $(297)$ | $+1336 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Technical Support and Management | 11,393 | 12,435 | $-8 \%$ | 30,920 | 35,935 | $-14 \%$ |
| Leisure and Entertainment (1) | $(39)$ | $(1,291)$ | $-97 \%$ | $(645)$ | $(11,502)$ | $-94 \%$ |
| Others (2) | $(205)$ | $(442)$ | $-54 \%$ | 290 | 812 | $-64 \%$ |
| Unallocated | $(1,516)$ | 508 | $-398 \%$ | $(4,004)$ | $(742)$ | $+440 \%$ |
| Total |  | 9,886 | 11,907 | $-17 \%$ | 30,233 | 24,206 |

Profit/ (Loss) before tax

| Sales and Marketing | 199 | 617 | -68\% | 3,508 | (550) | +738\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technical Support and Management | (719) | $(3,871)$ | -81\% | $(3,741)$ | $(16,807)$ | -78\% |
| Leisure and Entertainment | (408) | $(1,692)$ | -76\% | $(1,675)$ | $(12,617)$ | -87\% |
| Others | (371) | (775) | -52\% | (263) | (150) | +75\% |
|  | $(1,299)$ | $(5,721)$ | -77\% | $(2,171)$ | $(30,124)$ | -93\% |
| Unallocated Expenses | $(4,010)$ | $(1,705)$ | +135\% | $(11,329)$ | $(8,209)$ | +38\% |
| - Finance cost | $(2,499)$ | $(2,187)$ | +14\% | $(7,325)$ | $(7,520)$ | -3\% |
| - Foreign exchange (loss)/ gain | (331) | 1,862 | -118\% | (448) | 853 | -153\% |
| - Interest income | 34 | 32 | +6\% | 29 | 502 | -94\% |
| - Sundry Income | 186 | 4 | +4550\% | 434 | 1,187 | -63\% |
| - Legal and professional fee | (628) | (165) | +281\% | $(1,506)$ | (331) | +355\% |
| - Other expenses | (772) | $(1,251)$ | -38\% | $(2,513)$ | $(2,900)$ | -13\% |
| Loss before tax | $(5,309)$ | (7,426) | -29\% | $(13,500)$ | $(38,333)$ | -65\% |

## Note

(1) "Leisure and Entertainment" consist of revenue from Chateau.
(2) "Others" consist of revenue from manufacturing activities, research \& development activities and inter-segment transaction.

[^1]
## RGB <br> RGB International Bhd. (603831-k)

## 17. Performance Review (Continued)

(i) Comparison with previous year's corresponding quarter

The Sales and Marketing division's revenue and EBITDA before impairment decreased by $22 \%$ and $64 \%$ respectively for quarter ended 30 September 2011 as compared to previous year's corresponding quarter mainly due to decrease in number of machine sold as no new casino and soft replacement market in the Philippines and Singapore.

The summary of machines sold is as follows:-

|  | $\begin{array}{c}\text { Number of machines sold } \\ \text { 3 months ended } \\ \text { 30 Sept 2011 } \\ \text { (Unit/Station) }\end{array}$ |  |
| :--- | ---: | ---: | \(\left.\begin{array}{c}3 months ended <br>

30 Sept 2010 <br>
(Unit/ Station)\end{array}\right]\)

The revenue and EBITDA before impairment for Technical Support and Management ("TSM") division decreased by $14 \%$ and $8 \%$ respectively for the quarter ended 30 September 2011 as compared to previous year's corresponding quarter. Yield per machine in general across the region has improved due to management effort. However, revenue in the Philippines decreased due to increase of PAGCOR's management fees for slot operation from $60 \%$ to $65 \%$ and more severe disruption of our operation caused by typhoon. In Laos, revenue also decreased due to increased competition in an outlet (machines are being upgraded to mitigate the competition) and cessation of operations in another outlet (we expect to resume operation at this outlet in 2012). The summary of number of outlets and number of machines placed are as below:

|  | Number of outlets as at |  | Number of machines placed as at |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Country | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
|  |  |  |  |  |
| Cambodia | 14 | 12 | 2,395 | 2,034 |
| Philippines | 18 | 15 | 2,017 | 1,791 |
| Vietnam | - | 1 | - | 58 |
| Macau | 4 | 5 | 384 | 641 |
| Laos | 2 | 3 | 159 | 189 |
| Grand Total: | 38 | 36 | 4,955 | 4,713 |

## RGB <br> RGB International Bhd. (603831-K)

## 17. Performance Review (Continued)

(i) Comparison with previous year's corresponding quarter (Continued)

The revenue for Leisure and Entertainment ("L\&E") division decreased by $79 \%$ for the quarter ended 30 September 2011 as compared to previous year's corresponding quarter is mainly due to conversion of chips table to cash table. As such, the EBITDA before impairment increased by $97 \%$.

The revenue of "Others" division was mainly contributed by sales of RGBGames machine, reconditioned machines and table games layout.

## (ii) Comparison with previous year's corresponding period

The increase in revenue and EBITDA before impairment by $11 \%$ and $1336 \%$ respectively for 9 months period ended 30 September 2011 as compared to preceding year for Sales and Marketing ("SSM") division mainly due to increase in number of machine sold and effective cost cutting measure implemented by management and reversal of provision for sales return of RM1.3 million in the $1^{\text {st }}$ quarter of 2011 due to acceptance of machines by the customer.

The summary of machines sold for 9 months ended 30 September 2011 and 2010 are as follows:-

|  | $\begin{array}{c}\text { Number of machines sold } \\ \text { 30 Sept 2011 } \\ \text { (Unit/Station) }\end{array}$ |  |
| :--- | ---: | ---: |
| Country |  |  |
| (Unit/ Station) |  |  |$]$

The revenue and EBITDA before impairment from TSM division decreased by $15 \%$ and $14 \%$ respectively for 9 months period ended 30 September 2011 as compared to preceding year is due to reasons stated above.

The revenue of L\&E decreased by $39 \%$ is due to reasons stated above.

## RGB

18. Comparison with previous quarter's results

|  | CURRENT QUARTER RM’000 | PREVIOUS QUARTER RM'000 | \% $+/(-)$ |
| :---: | :---: | :---: | :---: |
| Revenue |  |  |  |
| Sales and Marketing | 12,138 | 12,766 | -5\% |
| Technical Support and Management | 15,377 | 15,990 | -4\% |
| Leisure and Entertainment (1) | 776 | 348 | +123\% |
| Others (2) | 240 | 2,148 | -89\% |
| Revenue | 28,531 | 31,252 | -9\% |
| EBITDA* |  |  |  |
| Sales and Marketing | 253 | 1,286 | -80\% |
| Technical Support and Management | 11,393 | 11,152 | +2\% |
| Leisure and Entertainment | (39) | (656) | -94\% |
| Others | (205) | 1,168 | -118\% |
| Unallocated | $(1,516)$ | $(1,963)$ | -23\% |
|  | 9,886 | 10,987 | -10\% |


| Profit/ (Loss) before tax |  |  |  |
| :---: | :---: | :---: | :---: |
| Sales and Marketing | 199 | 1,231 | -84\% |
| Technical Support and Management | (719) | (757) | -5\% |
| Leisure and Entertainment | (408) | (997) | -59\% |
| Others | (371) | 993 | -137\% |
|  | $(1,299)$ | 470 | -376\% |
| Unallocated Expenses | $(4,010)$ | $(4,389)$ | -9\% |
| - Finance cost | $(2,499)$ | $(2,418)$ | +3\% |
| - Foreign exchange loss | (331) | (605) | -45\% |
| - Non-trade receivables written off | 34 | (37) | +192\% |
| - Sundry income | 186 | 22 | +745\% |
| - Legal and professional fee | (628) | (472) | +33\% |
| - Other expenses | (772) | (879) | -12\% |
| Loss before tax | $(5,309)$ | $(3,919)$ | +35\% |

## Note

(1) "Leisure and Entertainment" consists of revenue from Chateau.
(2) "Others" consists of revenue from manufacturing activities, research \& development activities and inter-segment transaction.

* Earnings before interest, taxation, depreciation, amortization, impairment of property, plant \& equipment, intangible assets and investments.


## 18. Comparison with previous quarter's results (Continued)

The slight decrease in revenue for Sales and Marketing ("SSM") division in this quarter is due to decrease in number of machines as the market for replacement remains soft in this quarter.

|  | Number of machines sold <br> 30 Sept 2011 <br> (Unit/Station) |  |
| :--- | ---: | ---: |
| 30 June 2011 |  |  |
| (Unit/Station) |  |  |

The EBITDA before impairment for SSM decreased by $80 \%$ in this quarter due to low profit margin for machines sold in this quarter.

The revenue for TSM decreased slightly by $5 \%$ is mainly due to the flood and typhoon which affected revenue from certain outlets in the Philippines.

The loss before taxation for L\&E decreased by $59 \%$ is mainly due to provision for doubtful debts of RM380k made in last quarter.

The loss before taxation for Others is mainly related to $R \& D$ expenditures.

## 19. Commentary on Prospects

SSM Division has secured orders of 113 machines for the $4^{\text {th }}$ quarter and is confident to secure additional orders for approximately 100-150 machines by end of the year.

TSM Division under the PAGCOR concession, 50 machines have been installed and put in operation during this quarter. The remaining 500 machines to be installed remain outstanding pending review of the profit sharing arrangement. The Group has signed a new concession agreement in Myanmar and will commence operation with 60 machines in December 2011.

Chateau has signed a 2-year lease agreement with a third party to lease the ground floor, meeting room and two offices on the $4^{\text {th }}$ floor and all hotel rooms on the $5^{\text {th }}, 6^{\text {th }}$ and $7^{\text {th }}$ floor at an annual rental of USD720,000 with effect from January 2012. The Group continues to look for tenants for the remaining areas and the sale of its remaining equity interest in Chateau.

Our RGBGames managed to penetrate the Singapore club market and we expect to receive more orders in 2012. R\&D needs to develop new games in order to meet market demand.

In view of the foregoing and barring unforeseen circumstances, the Group expects to perform better than last year.

## RGB RGB International Bhd. (603831-K)

## 20. Profit Forecast

No profit forecast was announced hence there was no comparison between actual results and
forecast.
21. Income Tax Expense

| 3 MONTHS ENDED |  | 9 MONTHS ENDED |  |
| :---: | ---: | ---: | ---: |
| 30 SEPT 2011 | 30 SEPT 2010 | 30 SEPT 2011 | 30 SEPT 2010 |
| RM'000 | RM'000 | RM'000 | RM'000 |

Income Tax

- Current period

Domestic income tax is calculated at the Malaysian statutory rate of $25 \%$ (2009: 25\%) of the estimated assessable profit for the period. Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

## 22. Profit on sale of Investments and/or Properties

There was no disposal of investment or properties during the quarter under review.

## 23. Purchase and Disposal of Quoted Securities

There was no purchase or disposal of quoted securities during the quarter under review.

## 24. Corporate Proposals

Save as disclosed below and Note 8, there were no corporate proposals announced but not completed as at the date of this announcement:
(a) Status Of Employee Share Option Scheme ("ESOS")

| Grant Date | Exercise Price | Number of Options Over Ordinary Shares of RM0.10 each |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Balance | Exercised | Lapsed | Balance As |
|  |  | 1 Jan 2011 |  |  | 30 Sept 2011 |
|  | RM | '000 | '000 | '000 | '000 |
| 25 Nov 2010 | 0.10 | 66,437 | (139) | $(3,360)$ | 62,938 |

The above option expires on 20 October 2014.

## RGB <br> RGB International Bhd. <br> (603831-K)

## 24. Corporate Proposals (Continued)

(b) Issuance of Commercial Paper ("CP") and/ or Medium Term Notes ("MTN") with an aggregate nominal value of RM97 million ("CP/ MTN" Programme)

During the quarter, the Company retired RM1 million of CPs leaving a balance of RM75 million as at 30 September 2011.
(c) Disposal of $\mathbf{3 2 \%}$ equity interest in Chateau

During the quarter, the Company received RM1.5 million as progressive proceeds from the disposal of $32 \%$ equity interest in Chateau. The balance of RM8.1 million will be received progressively over the next 34 months.

## 25. Borrowings

|  | AS AT 30 SEPT 2011 RM'000 | $\begin{array}{r} \text { AS AT } \\ 31 \text { DEC } 2010 \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: |
| Short Term Borrowings: |  |  |
| Secured |  |  |
| Bank overdrafts | 5,576 | 6,280 |
| Bankers' acceptances | - | 2,250 |
| Onshore foreign currency loan | 14,951 | 13,897 |
| Term loans | 2,596 | 6,929 |
| Hire purchase payable |  |  |
| Commercial Papers | 74,610 | 86,644 |
|  | 97,733 | 116,000 |
| Long Term Borrowings: |  |  |
| Secured |  |  |
| Term loans | 570 | 2,319 |
| Medium Term Notes | 10,000 | 10,000 |
|  | 10,570 | 12,319 |
| Total borrowings | 108,303 | 128,319 |

Borrowings denominated in foreign currency as at 30 Sept 2011:

USD'000 RM'000

Borrowings
5,487
17,435

## RGB <br> RGB International Bhd. (603831-K)

## 26. Derivative Financial Instruments

The Group does not have any derivative financial instruments as at the date of this report.

## 27. Material Litigation

The Group does not have any material litigation, which in the opinion of the Directors, would have a material impact on the financial results of the Group.
28. Disclosure of Realised and Unrealised Profits/ Losses

The Group's realised and unrealised accumulated losses disclosures are as follows:

| ACCUMULATED QUARTER |  |
| :---: | ---: |
| ENDED |  |
| 30 SEPT | 31 DEC |
| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| RM’000 | RM'000 |

The accumulated losses of the Company and subsidiaries:

- Realised
- Unrealised
$(62,696)$
$(4,921)$
Total share of accumulated losses from jointly controlled entities:
- Realised
- Unrealised
(22)

Total share of accumulated losses from associates:

| - Realised | 1,335 | 1,593 |  |
| :--- | :---: | :---: | :---: |
| - Unrealised | $(703)$ | $(756)$ |  |
|  |  | $(67,059)$ | $(56,121)$ |
| Add: Consolidation adjustments | 37,233 | 38,643 |  |
| Total Group accumulated losses |  |  |  |

## RGB RGB International Bhd. (603831-k)

## 29. Loss Per Share

(a) Basic

Basic loss per share amounts are calculated by dividing the loss for the period attributable to owners of the parent by the weighted average number of ordinary shares in issue during the period.

|  | 3 MONTHS ENDED |  | 9 MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { SEPT } \\ 2011 \end{array}$ | $\begin{array}{r} 30 \text { SEPT } \\ 2010 \end{array}$ | $\begin{array}{r} 30 \text { SEPT } \\ 2011 \end{array}$ | $\begin{array}{r} 30 \text { SEPT } \\ 2010 \end{array}$ |
| Loss attributable to owners of the parent (RM'000) | $(4,957)$ | $(3,341)$ | $(12,348)$ | $(31,715)$ |
| Weighted average number of ordinary shares in issue ('000) | 1,151,189 | 1,151,050 | 1,151,164 | 1,145,224 |
| Basic loss per share (sen) | (0.43) | (0.29) | (1.07) | (2.77) |

## (b) Diluted

For the purpose of calculating diluted loss per share, the loss for the period attributable to owners of the parent by the weighted average number of ordinary shares in issue during the period have been adjusted for the dilutive effects of share options granted. The diluted loss per share for the period ended 30 Sept 2010 has not been presented as the Group did not have any outstanding share options as at 30 Sept 2010.

|  | $\begin{gathered} 3 \text { MONTH } \\ 30 \text { SEPT } \\ 2011 \end{gathered}$ | NDED 30 SEPT 2010 | 9 MONTH 30 SEPT 2011 | NDED 30 SEPT 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Profit attributable to owners of the parent (RM'000) | $(4,957)$ | N/A | $(12,348)$ | N/A |
| Weighted average number of ordinary shares in issue ('000) | 1,151,189 | N/A | 1,151,164 | N/A |
| Effect of dilution of share options | - | N/A | 5,095 | N/A |
| Adjusted weighted average number of ordinary shares in issue and issuable | 1,151,189 | N/A | 1,156,259 | N/A |
| Diluted loss per share (sen) | (0.43) | N/A | (1.07) | N/A |

30. Authorisation For Issue

On 22 November 2011, the Board of Directors authorised the issue of these interim financial statements.

By Order of the Board
RGB International Bhd. (603831-K)

Datuk Chuah Kim Seah, JP
Group Managing Director
22 November 2011


[^0]:    * Earnings before interest, taxation, depreciation, amortization, impairment of property, plant \& equipment, intangible assets and investments.

[^1]:    * Earnings before interest, taxation, depreciation, amortization, impairment of property, plant \& equipment, intangible assets and investments.

